



SAPPHIRE TRAVEL SOLUTIONS

Business Proposal





Who We Are?

Sapphire Travel Solutions (STS) is a full-service travel management company based in New Delhi. We are a team of motivated and experienced travel professionals who joined hands with a shared vision of providing high quality and seamless travel solutions to corporate clients and individuals alike.

We offer end-to-end travel solutions for all kind of needs be it business travel or leisure. Our colleagues possess all the requisite skills and experience to understand your organizations' travel needs and work with you to offer tailor made solutions to not only ensure smooth travel planning, but also facilitate seamless integration of supporting processes.

Our unwavering aim is to simplify travel planning and transaction processing for our clients, so that they can focus on their core business and hence create value for all stakeholders. We are committed to consistently provide high level of customer services while constantly adapting to changing scenarios in the Industry.

Our Mission

To provide seamless and stress-free travel management services, best suited for our clients' needs while conforming to industry-best processes, compliances, productivity and ensuring highest standards of ethics and integrity.

Why Us?

Born during the height of a global pandemic, At Sapphire, we understand that the travel services provider has to rise beyond merely providing transactional support. The travel services partner has to constantly keep pulse of the changing situations and travel protocols across the world to ensure timely and proper information flow and tweaked bookings, in real time.

We are also committed to optimize travel costs for our clients through an efficient use of professional tools and leveraging our strong network of service providers & aggregators.

With our skilled and experienced colleagues, and our shared passion for travel, we are well placed to offer such personalized, "high-touch" services to the best of our clients' satisfaction. We assign a Relationship Manager to every corporate client who acts as a single point of contact (SPOC) for all the dealings with the client. This helps in efficient client management and personalized services, be it operations, logistics or finance related.





Our Services Include: -

- Travel Planning
- Air Ticketing – Domestic/International
- Rail Bookings
- Hotel Bookings – Domestic/International
- Ground Transport Bookings & Luxury Vehicles
- Car Rentals
- Visa Services
- Leisure Travel / Custom Holiday Packages
- Allied Services – Travel Insurance

Value Added services: -

- We work round the clock 365 days
- One stop shop for all your travel needs
- Web check done as per airline policy
- Seat blocking as per preference
- Schedule change alerts and updates
- Airline tie-ups for corporate deals, special fares , and add-on services
(depending upon business volume)
- Travel insurance at nil service charge
- Frequent Flier miles redemption assistance

Looking forward to serving you ... !!!



OUR SERVICES



FLIGHT BOOKINGS

- Domestic & International Ticketing
- Corporate Deals & Airline Tie-Ups
- Frequent Flier Miles Redemption Assistance



RAIL BOOKINGS

- Domestic & International Ticketing
- Regular & Tatkal Quota



HOTELS

- Global Hotel Bookings
- Well Researched Recommendations by Expert Team to Ensure Savings



MICE

- End-to-End Conference / Event Planning & Execution
- Corporate / Team Building Offsites



GROUND TRANSPORT

- Pan India Transport Tie-Ups
- Airport / City Transfers



MISCELLANEOUS SERVICES

- VISA & Passport Assistance
- Travel Insurance
- FOREX Assistance

OUR CLIENTS





SAPPHIRE TRAVEL SOLUTIONS

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